

**3Q 2012
Earnings Preview**



REPSOL

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As a result of the process involving the expropriation of YPF, S.A. and YPF Gas, S.A. (formerly known as Repsol YPF Gas, S.A.) shares held by the Repsol Group, financial information for the period January-September 2011 and for the third quarter 2011, save as otherwise indicated, has been restated for comparison purposes in accordance with applicable accounting regulations. The accounting policies applied for the recording of the effects of the expropriation process are described in Note 3 (Changes in the Group's structure) in the interim consolidated financial statements at 30 June 2012, filed with the Spanish Securities Exchange Commission (Comisión Nacional del Mercado de Valores) on 26 July 2012.

Furthermore, the average number of outstanding shares used for calculating earnings per share at 30 September 2011 and in the third quarter 2011 was changed in accordance with applicable accounting regulations to include the effect of the capital increase carried out in 2012 as part of the shareholders remuneration scheme known as "Repsol dividendo flexible" (Repsol flexible dividend) described in the official notice published in 6 July 2012.

1. INCOME FROM CONTINUED OPERATIONS (M€)
Unaudited figures

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | THIRD QUARTER 2012 RESULTS | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|---------|---------|---------|-----------------------|-------------------------------|---------------|---------------|-------------------|
| 838 | 893 | 1,455 | 73.6 | CCS OPERATING INCOME | 2,625 | 3,427 | 30.6 |
| 331 | 436 | 671 | 102.7 | CCS NET INCOME | 1,198 | 1,565 | 30.6 |
| 762 | 936 | 1,251 | 64.2 | CCS ADJUSTED OPERATING INCOME | 2,462 | 3,268 | 32.7 |
| 262 | 481 | 496 | 89.3 | CCS ADJUSTED NET INCOME | 1,088 | 1,437 | 32.1 |
| 963 | 636 | 1,577 | 63.8 | OPERATING INCOME | 3,072 | 3,543 | 15.3 |
| 402 | 274 | 752 | 87.1 | NET INCOME | 1,459 | 1,655 | 13.4 |
| 887 | 679 | 1,373 | 54.8 | ADJUSTED OPERATING INCOME | 2,909 | 3,384 | 16.3 |
| 333 | 319 | 577 | 73.3 | ADJUSTED NET INCOME | 1,349 | 1,527 | 13.2 |

2. NET INCOME (*) (M€)
Unaudited figures

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | THIRD QUARTER 2012 RESULTS | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|---------|---------|---------|-----------------------|----------------------------|---------------|---------------|-------------------|
| 486 | 406 | 679 | 39.7 | CCS NET INCOME | 1,640 | 1,706 | 4.0 |
| 557 | 244 | 760 | 36.4 | NET INCOME | 1,901 | 1,796 | -5.5 |

(*) This figure includes both continued and discontinued operations (mainly YPF and YPF Gas – formerly Repsol YPF Gas)

THIRD QUARTER 2012 MAIN HIGHLIGHTS AND KEY FINANCIAL FIGURES

All the details provided below refer to income from continued operations.

- **CCS Adjusted Net income** in the quarter was 496 M€ and **CCS Adjusted Operating Income** amounted to 1,251 M€, both figures higher than in the same year-ago quarter (89% and 64%, respectively).
- The key factors contributing to this growth were the resumption of operations in Libya (since the last quarter of 2011), earnings growth in Bolivia (thanks to the start of production in May 2012 of Phase I of the Margarita expansion project), increased income in Refining in Spain due to wider margins and enhanced earnings performance of the LNG division, also due to wider margins, all of which was partially offset by the negative results of the Chemical business.
- Upstream production in the quarter reached 339 Kboepd, 20% higher year-on-year. Production growth was recorded in Libya and in some of the Company's key development projects (Phase I of Margarita-Huacaya in Bolivia, the Mid-Continent project in the United States, and the Joint Venture with Alliance Oil in Russia).
- The **Group's net financial debt, excluding Gas Natural Fenosa**, at the end of third quarter 2012 totalled 4,918 M€, which implies a reduction of 252 M€ in comparison with the net debt figure at the end of second quarter 2012. EBITDA generated in this period (1,696 M€) was up 65%, significantly higher than in the previous quarter. EBITDA, plus the proceeds from divestments made in this quarter, were sufficient to cover investments, taxes and interest payments and Repsol S.A. shareholders' remuneration under the scrip dividend formula. This remuneration, amounting to 242 M€, was paid in July following the success of the "Repsol Dividendo Flexible" program whereby those who held 63.64% of the bonus issue rights opted for receiving new shares in the Company.

- The Repsol Group, excluding Gas Natural Fenosa, enjoys a sound financial position, maintaining at 30 September liquidity (including committed but undrawn credit facilities) sufficient to cover 2.8 times its current debt maturities. The net debt/capital employed ratio, excluding Gas Natural Fenosa, at the end of third quarter 2012 stood at 14.0% and 22.6% taking preference shares into account. Excluding capital employed from discontinued operations, these ratios would be 16.7% and 27.0% respectively.

1.- BREAKDOWN OF RESULTS BY BUSINESS AREA

1.1.- UPSTREAM

Unaudited figures

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | | Jan- Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|---------|---------|---------|-----------------------|--|----------------|---------------|-------------------|
| 400 | 490 | 657 | 64.3 | OPERATING INCOME (M€) | 1,206 | 1,801 | 49.3 |
| 322 | 518 | 634 | 96.9 | ADJUSTED OPERATING INCOME (M€) | 1,105 | 1,811 | 63.9 |
| 99 | 144 | 145 | 46.5 | LIQUIDS PRODUCTION (Thousand boepd) | 110 | 142 | 29.2 |
| 1,033 | 986 | 1,091 | 5.6 | GAS PRODUCTION (*) (Million scf/d) | 1,075 | 1,044 | -2.9 |
| 283 | 320 | 339 | 19.8 | TOTAL PRODUCTION (Thousand boepd) | 301 | 327 | 8.8 |
| 356 | 499 | 513 | 44.1 | OPERATING INVESTMENTS (M€) | 1,145 | 1,622 | 41.7 |
| 43 | 206 | 180 | 318.6 | EXPLORATION EXPENSE (M€) | 199 | 466 | 134.2 |
| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | INTERNATIONAL PRICES | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
| 113.4 | 108.3 | 109.5 | -3.4 | Brent (\$/Bbl) | 111.9 | 112.2 | 0.3 |
| 89.5 | 93.4 | 92.2 | 3.0 | WTI (\$/Bbl) | 95.5 | 96.2 | 0.7 |
| 4.2 | 2.2 | 2.8 | -33.3 | Henry Hub (\$/MBtu) | 4.2 | 2.6 | -38.1 |
| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | REALISATION PRICES | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
| 83.2 | 86.9 | 85.5 | 2.8 | OIL (\$/Bbl) | 83.5 | 88.7 | 6.2 |
| 3.8 | 3.9 | 3.7 | -2.6 | GAS (\$/Thousands scf) | 3.5 | 3.7 | 5.7 |

(*)1,000 Mcf/d = 28.32 Mm3/d = 0.178 Mboed

Adjusted operating income in third quarter 2012 was 634 M€, 97% higher than in third quarter 2011.

This growth was mainly driven by greater liquids production volume in Libya, higher prices and volumes of Bolivian gas exports (Phase I Margarita) and the positive currency exchange impact, which was partially offset by higher exploration costs.

- Increased production volumes, particularly of liquids, increased income by 357 M€
- Higher exploration costs had a negative impact of 114 M€. Seismic activity in the third quarter was more intensive and the amortization of wells increased, particularly Itaborai in Brazil which accounted for the most significant amount.
- Greater amortizations, mainly as a result of the start of operations in Libya, diminished income by 24 M€
- The appreciation of the dollar versus the Euro increased income by 73 M€
- Higher oil and gas realisation prices (which increased more than international benchmarks) net of royalties had a positive effect of 2 M€

Production in this quarter totalled 339 Kboepd, 20% more than in the same period in 2011. The main variations were in Libya, Bolivia, and Russia. In Libya, production was 44 Kboepd, stabilising for the second consecutive quarter at pre-conflict levels. In Bolivia, production totalled 30 Kboepd, 33% more than in third quarter 2011 thanks to the start of production of Phase I in Margarita. In Russia, Repsol started to record production during the quarter following the incorporation of Saneco assets since 16 August, reaching an average of 2.8 Kboepd over the entire quarter. Average production between 16 August and 30 September amounted to an average of 5.6 Kboepd. It

should also be mentioned that the Mid Continent project in the United States, contributed an average of 1.6 Kboepd during the quarter.

Three exploration wells are currently being drilled: one in the Espiritu Santo 21 block in Brazil (BM-S-50 Sagitario), one in the Sud Est Illizi block in Algeria (TESO-1) and another one in Block 57 in Peru (Mapi).

January – September 2012 results

Adjusted operating income in the first nine months of 2012 totalled 1,811 M€, 64% more than in the same year-ago quarter. The main growth drivers were the increase in liquids production volumes, higher oil and gas realisation prices in the period (better performance than the international Brent and HH benchmarks), and the appreciation of the Dollar against the Euro.

Production in the first nine months of 2012 (327 Kboepd) was up 9% versus the same period in 2011 (301 Kboepd) mainly as the result of the resumption of production in Libya, which was ongoing throughout the entire period, higher output in Bolivia following the start-up of Phase I of Margarita in May 2012, and increased production in the United States as a result of the development wells drilled after the drilling moratorium was lifted and the start of production of the Mid-Continent project in February 2012.

Operating investments

Operating investments in third quarter 2012 in Upstream totalled 513 M€, 44% more than in the same period in 2011. Investments in development accounted for 69% of the total and were mainly earmarked for the U.S. (33%), Brazil (14%), Trinidad and Tobago (10%), Venezuela (10%), Peru (9%) and Bolivia (9%). Exploration investments, representing 14% of total investments, were basically in Norway (24%), Peru (23%), Brazil (15%), Algeria (11%), and in the U.S. (10%).

In the **first nine months of the year**, investments in the Upstream division amounted to 1,622 M€, 42% more than in the same period in 2011. Investments in development represented 59% of the total and were mainly allotted to the U.S. (35%), Trinidad and Tobago (13%), Brazil (13%), Venezuela (10%), Bolivia (9%) and Peru (9%). Investments in exploration represented 21% of the total and were mainly made in the U.S. (37%), Cuba (15%), Brazil (14%), and Peru (11%).

1.2.- LNG
Unaudited figures

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|---------|---------|---------|-----------------------|---|---------------|---------------|-------------------|
| 108 | 79 | 188 | 74.1 | OPERATING INCOME (M€) | 276 | 425 | 54.0 |
| 108 | 78 | 189 | 75.0 | ADJUSTED OPERATING INCOME (M€) | 276 | 425 | 54.0 |
| 54.3 | 46.1 | 49.1 | -9.6 | ELECTRICITY PRICES IN THE SPANISH ELECTRICITY POOL (€/MWh) | 49.2 | 48.6 | -1.2 |
| 102.3 | 95.4 | 103.8 | 1.5 | LNG SALES (TBtu) | 332.8 | 305.5 | -8.2 |
| 4 | 6 | 9 | 125.0 | OPERATING INVESTMENTS (M€) | 11 | 26 | 136.4 |

1 TBtu= 1,000,000 MBtu
 1 bcm= 1,000 Mm³= 39.683 TBtu

Adjusted operating income in third quarter 2012 was 189 M€, 75% higher than the 108 M€ posted a year earlier.

Earnings in third quarter 2012 increased mainly as a result of wider LNG marketing margins.

January – September 2012 results

At 425 M€, **adjusted operating income** in the first nine months of the year was up 54% year-on-year mainly thanks to wider LNG marketing margins.

Operating investments

Operating investments in the third quarter and in the first nine months totalled 9 M€ and 26 M€, respectively. These investments were higher than in 2011 mainly due to expenditures in maintenance activities and in development projects.

1.3.- DOWNSTREAM
Unaudited figures

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|---------|---------|---------|-----------------------|---|---------------|---------------|-------------------|
| 206 | 202 | 494 | 139.8 | CCS OPERATING INCOME (M€) | 628 | 777 | 23.7 |
| 209 | 205 | 307 | 46.9 | CCS ADJUSTED OPERATING INCOME (M€) | 637 | 594 | -6.8 |
| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
| 331 | -55 | 616 | 86.1 | OPERATING INCOME (M€) | 1,075 | 893 | -16.9 |
| 334 | -52 | 429 | 28.4 | ADJUSTED OPERATING INCOME (M€) | 1,084 | 710 | -34.5 |
| 9,834 | 9,839 | 11,119 | 13.1 | OIL PRODUCT SALES (Thousand tons) | 28,543 | 31,096 | 8.9 |
| 671 | 541 | 538 | -19.8 | PETROCHEMICAL PRODUCT SALES (Thousand tons) | 2,047 | 1,672 | -18.3 |
| 612 | 607 | 507 | -17.2 | LPG SALES (Thousand tons) | 1,992 | 1,896 | -4.8 |
| 413 | 157 | 155 | -62.5 | OPERATING INVESTMENTS (M€) | 1,059 | 450 | -57.5 |
| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | REFINING MARGIN INDICATOR (\$/Bbl) | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
| 1.6 | 4.7 | 6.4 | 300.0 | Spain | 1.9 | 4.8 | 152.6 |

CCS adjusted operating income, at 307 M€, was 47% higher year-on-year

The rise in CCS adjusted operating income in this third quarter in comparison with the same quarter a year earlier is due to the following:

- In **Refining**, wider margins and greater volumes of distillates (mainly after the start-up of the Cartagena enlargement project) had a positive impact of 185 M€
- In **Chemicals**, the worse international scenario, which is affecting margins and sales, diminished income by 45 M€ and as a result, CCS operating income is in negative territory.
- The performance of the **LPG and Marketing** activities was similar to that of third quarter 2011.
 - In the case of Marketing, volumes and margins were down at pump stations in Spain.
 - Nevertheless, in LPG, wider average margins thanks to the sales mix and the drop in raw material prices were able to compensate weaker sales volumes.
- The results of Trading and other activities explain the year-on-year variation.

January – September 2012 results

CCS adjusted operating income in the first nine months of 2012 totalled 594 M€, 7% down year-on-year despite wider refining margins mainly because of weaker earnings performance in the Chemical business and, to a lesser extent, lower Marketing sales volumes.

Operating investments

Operating investments in the Downstream division in third quarter 2012 amounted to 155 M€ and 450 M€ during the first nine months of the year, lower than in the equivalent year-ago periods due to the completion of the enlargement and conversion projects at the Cartagena refinery and the fuel oil reduction unit in Bilbao

1.4.- GAS NATURAL FENOSA

| <u>Unaudited figures</u> | | | | | | | |
|--------------------------|---------|---------|-----------------------|---------------------------------------|---------------|---------------|-------------------|
| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
| 200 | 229 | 226 | 13.0 | OPERATING INCOME (M€) | 712 | 701 | -1.5 |
| 199 | 232 | 231 | 16.1 | ADJUSTED OPERATING INCOME (M€) | 636 | 704 | 10.7 |
| 256 | 118 | 90 | -64.8 | OPERATING INVESTMENTS (M€) | 412 | 275 | -33.3 |

Adjusted operating income in third quarter 2012 in Gas Natural Fenosa amounted to 231 M€, 16% higher than the 199 M€ reported a year earlier.

This increase was mainly driven by wider marketing margins for wholesale gas sales and earnings growth in Latin America, which partially offsets the impact of the enactment of Royal Decree-Law 13/2012 on the earnings performance of the power business in Spain.

January – September 2012 results

Adjusted operating income in the first nine months of 2012 was 704 M€, 11% higher year-on-year due to the same factors affecting third quarter earnings performance.

Operating investments

Operating investments at Gas Natural Fenosa in the third quarter and during the first nine months of 2012 totalled 90 M€ and 275 M€, respectively. Material investments were mainly earmarked for Gas and Power Distribution activities in Spain and in Latin America.

1.5.- CORPORATE AND OTHER

This caption reflects operating income/expenses of the Corporation and activities not attributable to operating areas as well as inter-segment consolidation adjustments.

An adjusted expense of 110 M€ was recorded in third quarter 2012.

2.- FINANCIAL INCOME/CHARGES AND DEBT

(*) This caption reflects data on the Group's financial income/charges and financial situation excluding Grupo Gas Natural Fenosa. Consolidated Group data are included in the tables detailing third quarter 2012 results (page 25 of this earnings preview).

Unaudited figures (IFRS)

| BREAKDOWN OF NET DEBT (M€) – GROUP, EX GAS NATURAL FENOSA | 2Q2012 | 3Q2012 | % variation | Jan-Sept 2012 |
|--|--------------|--------------|-------------|---------------|
| | | | 3Q12/2Q12 | |
| NET DEBT EX GAS NATURAL FENOSA AT THE START OF THE PERIOD | 4,174 | 5,170 | 23.9 | 6,775 |
| ELIMINATION OF YPF AND YPF Gas DEBT AT 31 DECEMBER 2011 | 0 | 0 | - | -1,939 |
| GROUP NET DEBT EX GAS NATURAL FENOSA AND YPF AT THE START OF THE PERIOD | 4,174 | 5,170 | 23.9 | 4,836 |
| EBITDA | -1,030 | -1,696 | 64.7 | -4,260 |
| VARIATION IN TRADE WORKING CAPITAL | -402 | 67 | - | 138 |
| INCOME TAX COLLECTIONS / PAYMENTS | 446 | 472 | 5.8 | 1,021 |
| INVESTMENTS (1) | 735 | 766 | 4.2 | 2,339 |
| DIVESTMENTS (1) | -16 | -556 | - | -580 |
| DIVIDENDS PAID (including affiliates) | 0 | 242 | - | 885 |
| OWN SHARES TRANSACTIONS | 51 | 1 | -98.0 | -1,312 |
| TRANSLATION DIFFERENCES | -262 | 114 | - | -25 |
| INTEREST EXPENSE AND OTHER MOVEMENTS (2) | 85 | 348 | - | 520 |
| ASSOCIATED EFFECTS TO PETERSEN'S LOANS (3) | 1,389 | -10 | - | 1,356 |
| NET DEBT AT THE CLOSE OF THE PERIOD | 5,170 | 4,918 | -4.9 | 4,918 |
| NET DEBT + PREFERENCE SHARES AT THE CLOSE OF THE PERIOD | 8,202 | 7,949 | -3.1 | 7,949 |

Debt ratio

| | | | | |
|--|-------------|-------------|-------------|-------------|
| CAPITAL EMPLOYED (M€) (4) | 29,346 | 29,396 | 0.2 | 29,396 |
| NET DEBT / CAPITAL EMPLOYED (%) (4) | 17.6 | 16.7 | -5.1 | 16.7 |
| NET DEBT + PREFERENCE SHARES/ CAPITAL EMPLOYED (%) | 27.9 | 27.0 | -3.2 | 27.0 |
| ROACE before non-adjusted items (%) (4) | 4.9 | 9.6 | 95.9 | 8.7 |

(1) In third quarter 2012, financial investments totalling 10 M€ and financial divestments for the amount of 179 M€ were made which are not included in this table.

(2) Mainly includes interest, dividends collected, provisions, and the impact of changes in the scope of consolidation.

(3) It mainly includes the amount associated to the provision registered in relation with the Petersen Group loans.

(4) Capital employed does not include discontinued operations. If these operations been included, the net debt/capital employed ratio at 30 September 2012 would have been 14.0% and 22.6% taken preference shares into account. ROACE does not include operating income or capital employed in discontinued operations.

The Group's net financial debt, excluding Gas Natural Fenosa, at the end of third quarter stood at 4,918 M€, 252 M€ less than at the end of second quarter 2012. The following are worth mentioning:

- The significant rise in EBITDA during this period (65% higher than in the previous quarter), coupled with the proceeds from divestments made during this period, were able to cover investments, taxes, variation in working capital and interest payments as well as remuneration for Repsol, S.A. shareholders under a scrip dividend formula.
- Cash payment of 242 M€ to Repsol, S.A.'s shareholders in July 2012 following the success of the "Repsol Dividendo Flexible" program whereby those who held 63.64% of the bonus issue rights opted for receiving new shares in the Company.

The Repsol Group, excluding Gas Natural Fenosa, enjoys a sound financial position, with sufficient liquidity at 30 September 2012 (including committed but undrawn credit facilities) to cover 2.8 its current debt maturities. At the end of the third quarter, the net debt/employed capital ratio, excluding Gas Natural Fenosa, stood at 14.0% or 22.6% if preference shares are taken into account. Excluding capital employed from discontinued operations, these ratios would be 16.7% and 27.0% respectively.

Unaudited figures (IFRS)

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | FINANCIAL INCOME/EXPENSES OF THE GROUP EX GNF (M€) | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|-------------|------------|-------------|-----------------------|--|---------------|---------------|-------------------|
| -74 | -104 | -114 | 54.1 | NET INTEREST EXPENSE (incl. preference shares) | -204 | -322 | 57.8 |
| -146 | 67 | 18 | - | HEDGING POSITIONS INCOME/EXPENSE | -172 | 24 | - |
| 10 | -13 | -13 | - | UPDATE OF PROVISIONS | -30 | -39 | 30.0 |
| 39 | 17 | 17 | -56.4 | CAPITALISED INTEREST | 104 | 51 | -51.0 |
| -57 | -55 | -64 | 12.3 | OTHER FINANCIAL INCOME/EXPENSES | -152 | -174 | 14.5 |
| -228 | -88 | -156 | -31.6 | TOTAL | -454 | -460 | 1.3 |

The Group's **net financial expenses** at 30 September 2012 **ex Gas Natural Fenosa**, amounted to 460 M€, in line with the figure recorded a year earlier. The following factors are worth mentioning:

- Interest expense was higher (118 M€) due to larger average net debt balances and the "step up" of preference shares.
- Positive hedging positions in 2012 mainly as a result of the slight appreciation of the USD versus the € plus long positions in that currency.
- Lower capitalised interest (53 M€) as a result of the start up of major refining projects.

3.- OTHER CAPTIONS IN THE PROFIT AND LOSS ACCOUNT

3.1.- TAXES

The effective tax rate in the first nine months of 2012, excluding income from unconsolidated affiliates, was 44% and the accrued tax expense totalled 1,270 M€. The new estimated tax rate for fiscal year 2012 is approximately 44%.

3.2.- EQUITY ON EARNINGS OF UNCONSOLIDATED AFFILIATES

Unaudited figures

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | BREAKDOWN OF UNCONSOLIDATED AFFILIATES (M€) | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|-------------|-------------|-------------|-----------------------|---|---------------|---------------|-------------------|
| 4.0 | 10.2 | 6.0 | 50.0 | UPSTREAM | 3.1 | 17.3 | - |
| 10.8 | 27.6 | 13.3 | 23.1 | LNG | 28.6 | 57.3 | 100.3 |
| 3.4 | 1.1 | 6.6 | 94.1 | DOWNSTREAM | 17.6 | 15.6 | -11.4 |
| 0.0 | 0.5 | 1.0 | - | Gas Natural Fenosa | 1.7 | 3.1 | 82.4 |
| 18.2 | 39.4 | 26.9 | 47.8 | TOTAL | 51.0 | 93.3 | 82.9 |

Income from minority interests in third quarter 2012 totalled 27 M€, 48% higher than in the same year-ago quarter.

The most significant variation is in the Downstream division due to the enhanced earnings performance of Dynasol.

3.3.- MINORITY INTERESTS

Recurrent income attributable to minority interests in third quarter 2012 amounted to 34M€ versus 31 M€ recorded in third quarter 2011.

Having excluded minority interests in YPF's results, this caption now mainly reflects the minority interests in the La Pampilla (Peru) and Petronor (Bilbao) refineries, and those recorded through the stake in the Gas Natural Fenosa Group.

4.- HIGHLIGHTS

Since the publication of second quarter 2012 results, the most relevant items on the Company are as follow:

In **Upstream**, the Government of Ecuador in early August approved the sale of Repsol's wholly-owned subsidiary in this country, Amodaimi Oil Company, to Tiptop Energy Ltd, a subsidiary of China's Sinopec. Amodaimi holds a 20% stake in Block 16 and Tivacuno service contracts in Ecuador, both of which are producing assets. Following this transaction, Repsol which holds a 35% stake, remains the operator of these blocks.

On 20 August, the Government of Australia awarded Repsol Exploración, S.A. an exploration license for block WA-480-P following the tender process held in April 2012. The new block, covering a 12,585 km² area, is at a depth of 1,000 to 4,500 metres, 280 km offshore the Hedland harbour in the Pilbara region in West Australia, NE of Exmouth Heights in the southern Carnarvon Basin, the most prolific in Australia.

In August, Repsol announced that it had completed the first phase of its joint oil and gas production project with Alliance Oil with the incorporation of Alliance Oil asset's in the joint venture and the acquisition of shares by Repsol. This project was approved under an agreement executed on 20 December 2011. The AROG JV will serve as a platform for both companies in the Russian Federation, the world's leading oil and gas producer. The agreement combines Alliance Oil's expertise and privileged access to exploration and production opportunities in Russia and Repsol's technical and financial capabilities, creating a long-term exploration and production partnership.

In August, the Bulgarian authorities awarded a consortium formed by Repsol, Total (Operator) and OMV, the Han Asparuth exploration block in the Black sea, which spans over a 14,220 km² area in the Western Sub-Basin of the Black Sea, 200 to 2,000m² under water.

Also in August, the *Ministerio del Poder Popular de Petróleo y Minería de la República Bolivariana de Venezuela* (the Ministry of Oil and Mining of Venezuela) announced in the Official Gazette the approval of the Marketing Declaration for the Perla Field situated in the Cardon IV Block in the Gulf of Venezuela. The Development Plan outlined for this key project contemplates three phases in accordance with the volumes of non-associated natural gas to be produced: Phase I 300 Mcf/d (million cubic feet per day); Phase II 800 Mcf/d; and, Phase III 1,200 Mcf/d.

On 6 September, Repsol reported a new gas discovery in Block 57 in Peru. The well, known as Sagari, was successful in two different formations known as Nia Superior and Nia Inferior. Preliminary estimates indicate that the field could contain between 1 and 2 trillion cubic feet (TCF) of gas resources. With a 53.84% interest, Repsol is the operator of the block and Petrobras holds the remaining 46.16%. The Sagari find reinforces the potential of this area in Peru home of the Kinteroni field, discovered by Repsol and one of the five major discoveries made worldwide in 2008. It is currently in an accelerated development phase and production is expected to come on stream at the end of 2012.

In the third quarter, Repsol contracted two deep-water drilling vessels: Mylos Ocean and Rowan Renaissance. The first one will be used in the drilling campaign in the Brazilian BM-C-33 block to appraise the three discoveries made by Repsol and the second one will be used preferably for drilling in West Africa (Angola and Namibia), the Canary Islands, and in the U.S. Gulf of Mexico.

In October, the Lubina and Montanazo fields in the Spanish Mediterranean coast started production. The Casablanca platform will be used for operations at these two fields which were discovered by Repsol in 2009. Repsol, which holds a 75.06% stake in Montanazo and 100% in Lubina, is the operator of both fields.

In **Downstream**, Repsol announced on 19 July that it had reached an agreement with a consortium of Chilean investors, led by LarrainVial, for the sale of its 100% holding in Repsol Butano Chile for an approximate sum of 540 million USD.

In the **Corporation**, on 13 September, Repsol International Finance, B.V. closed a 750 million euro 5 years and 5 months bond at 99.654 per cent, with a coupon of 4.375 per cent equivalent to mid swap + 335 b.p., to be listed on the regulated market of the Luxembourg Stock Exchange. This bond, guaranteed by Repsol, S.A., is issued under the Repsol International Finance, B.V. Euro 10,000,000,000 Guaranteed Euro Medium Term Note Programme, approved by the Luxembourg Commission de Surveillance du Secteur Financier (CSSF).

On 13 September and for the second consecutive year, Repsol leads the oil and gas industry ranking in the Dow Jones Sustainability Index World (DJSI World) as well as the Dow Jones Sustainability Index Europe (DJSI Europe). Of the 125 international oil and gas companies examined, only 15 have been included in the global index (Dow Jones Sustainability Index World), led by Repsol with the maximum rating for its financial, social, and environmental performance in 2012.

Madrid, 8 November 2012

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A teleconference for analysts and institutional investors is scheduled today, 8 November, at 1:00 p.m. (CET) to report on Repsol's third quarter 2012 results.

The teleconference can be followed live at Repsol's website (www.repsol.com). A recording of the entire event will be available for at least one month at the company's website www.repsol.com for investors and any interested party.

TABLES



3rd QUARTER 2012 RESULTS

REPSOL ADJUSTED OPERATING INCOME BASED ON ITS MAIN COMPONENTS

(Million euros)

(Unaudited figures)

Compiled in accordance with International Financial Reporting Standards

| | QUARTERLY FIGURES | | | JANUARY-SEPTEMBER | |
|---|-------------------|------------|--------------|-------------------|--------------|
| | 3Q11 | 2Q12 | 3Q12 | 2011 | 2012 |
| EBITDA | 1,411 | 1,405 | 2,074 | 4,500 | 5,405 |
| Operating revenue..... | 13,113 | 14,018 | 15,609 | 39,443 | 44,687 |
| Operating income..... | 963 | 636 | 1,577 | 3,072 | 3,543 |
| Financial expenses..... | (291) | (151) | (222) | (665) | (655) |
| Share in income of companies carried by the equity method - net of taxes..... | 18 | 39 | 27 | 51 | 93 |
| Income before income tax | 690 | 524 | 1,382 | 2,458 | 2,981 |
| Income tax..... | (257) | (249) | (596) | (902) | (1,270) |
| Income from continued operations | 433 | 275 | 786 | 1,556 | 1,711 |
| Income attributed to minority interests for continued operations..... | (31) | (1) | (34) | (97) | (56) |
| NET INCOME FROM CONTINUED OPERATIONS | 402 | 274 | 752 | 1,459 | 1,655 |
| Income from discontinued operations (*)..... | 155 | (30) | 8 | 442 | 141 |
| Net Income | 557 | 244 | 760 | 1,901 | 1,796 |
| Earnings per share accrued by parent company (**) | | | | | |
| * Euro/share | 0.44 | 0.20 | 0.64 | 1.51 | 1.51 |
| * \$/ADR | 0.60 | 0.26 | 0.82 | 2.04 | 1.95 |

NOTE: Information for 2011 includes the necessary changes in relation to the profit and loss account published in each period on the expropriation process affecting YPF, S.A. and YPF Gas, S.A. shares.

(*) It includes net income/(losses) net of taxes and minority interests contributed by YPF, S.A. and YPF Gas, S.A. and the affiliates of each company for each period and for the loans extended to the Petersen Group as well as the effects recorded as a result of the expropriation of YPF, S.A. and YPF Gas, S.A. shares.

(**) A capital increase for the shareholder's remuneration scheme known as "Repsol Dividendo Flexible" was carried out in July 2012 and, accordingly, share capital is currently represented by 1,256,178,727 shares. The average weighted number of outstanding shares for the presented periods was recalculated in comparison with the previous periods to include the impact of this capital increase in accordance with IAS 33 "Earnings per share". The average number of shares held by the company during each period was also taken into account. The average number of outstanding shares was 1,255,277,310 in 2011 and 1,190,834,036 in 2012.

Dollar/euro exchange rate at date of closure of each quarter:

1.350 dollars per euro in 3Q11
1.259 dollars per euro in 2Q12
1.293 dollars per euro in 3Q12

REPSOL ADJUSTED OPERATING INCOME BY RECURRENT AND NON RECURRENT ITEMS

(Million euros)
(Unaudited figures)

| | 3Q11 | | | JANUARY - SEPTEMBER 2011 | | |
|---|------------|---------------|------------|--------------------------|---------------|--------------|
| | Total | Non recurrent | Adjusted | Total | Non recurrent | Adjusted |
| Income from continuous operations before financial expenses | 963 | 76 | 887 | 3.072 | 163 | 2.909 |
| Upstream..... | 400 | 78 | 322 | 1.206 | 101 | 1.105 |
| LNG..... | 108 | - | 108 | 276 | - | 276 |
| Downstream..... | 331 | (3) | 334 | 1.075 | (9) | 1.084 |
| Gas Natural Fenosa..... | 200 | 1 | 199 | 712 | 76 | 636 |
| Corporate and others..... | (76) | - | (76) | (197) | (5) | (192) |
| Financial expenses..... | (291) | 27 | (318) | (665) | 11 | (676) |
| Share in income of companies carried by the equity method - net of taxes..... | 18 | - | 18 | 51 | - | 51 |
| Income before income tax | 690 | 103 | 587 | 2.458 | 174 | 2.284 |
| Income tax..... | (257) | (34) | (223) | (902) | (64) | (838) |
| Income from continued operations | 433 | 69 | 364 | 1.556 | 110 | 1.446 |
| Income attributed to minority interests for continued operations..... | (31) | - | (31) | (97) | - | (97) |
| NET INCOME FROM CONTINUED OPERATIONS | 402 | 69 | 333 | 1.459 | 110 | 1.349 |
| Income from discontinued operations (*)..... | 155 | 155 | - | 442 | 442 | - |
| Net Income | 557 | 224 | 333 | 1.901 | 552 | 1.349 |

| | 2Q12 | | | JANUARY - JUNE 2012 | | |
|---|------------|---------------|------------|---------------------|---------------|--------------|
| | Total | Non recurrent | Adjusted | Total | Non recurrent | Adjusted |
| Income from continuous operations before financial expenses | 636 | (43) | 679 | 1.966 | (45) | 2.011 |
| Upstream..... | 490 | (28) | 518 | 1.144 | (33) | 1.177 |
| LNG..... | 79 | 1 | 78 | 237 | 1 | 236 |
| Downstream..... | (55) | (3) | (52) | 277 | (4) | 281 |
| Gas Natural Fenosa..... | 229 | (3) | 232 | 475 | 2 | 473 |
| Corporate and others..... | (107) | (10) | (97) | (167) | (11) | (156) |
| Financial expenses..... | (151) | (11) | (140) | (433) | (12) | (421) |
| Share in income of companies carried by the equity method - net of taxes..... | 39 | - | 39 | 66 | - | 66 |
| Income before income tax | 524 | (54) | 578 | 1.599 | (57) | 1.656 |
| Income tax..... | (249) | 9 | (258) | (674) | 10 | (684) |
| Income from continued operations | 275 | (45) | 320 | 925 | (47) | 972 |
| Income attributed to minority interests for continued operations..... | (1) | - | (1) | (22) | - | (22) |
| NET INCOME FROM CONTINUED OPERATIONS | 274 | (45) | 319 | 903 | (47) | 950 |
| Income from discontinued operations (*)..... | (30) | (30) | - | 133 | 133 | - |
| Net Income | 244 | (75) | 319 | 1.036 | 86 | 950 |

| | 3Q12 | | | JANUARY - SEPTEMBER 2012 | | |
|---|--------------|---------------|--------------|--------------------------|---------------|--------------|
| | Total | Non recurrent | Adjusted | Total | Non recurrent | Adjusted |
| Income from continuous operations before financial expenses | 1.577 | 204 | 1.373 | 3.543 | 159 | 3.384 |
| Upstream..... | 657 | 23 | 634 | 1.801 | (10) | 1.811 |
| LNG..... | 188 | (1) | 189 | 425 | - | 425 |
| Downstream..... | 616 | 187 | 429 | 893 | 183 | 710 |
| Gas Natural Fenosa..... | 226 | (5) | 231 | 701 | (3) | 704 |
| Corporate and others..... | (110) | - | (110) | (277) | (11) | (266) |
| Financial expenses..... | (222) | - | (222) | (655) | (12) | (643) |
| Share in income of companies carried by the equity method - net of taxes..... | 27 | - | 27 | 93 | - | 93 |
| Income before income tax | 1.382 | 204 | 1.178 | 2.981 | 147 | 2.834 |
| Income tax..... | (596) | (29) | (567) | (1,270) | (19) | (1,251) |
| Income from continued operations | 786 | 175 | 611 | 1.711 | 128 | 1.583 |
| Income attributed to minority interests for continued operations..... | (34) | - | (34) | (56) | - | (56) |
| NET INCOME FROM CONTINUED OPERATIONS | 752 | 175 | 577 | 1.655 | 128 | 1.527 |
| Income from discontinued operations (*)..... | 8 | 8 | - | 141 | 141 | - |
| Net Income | 760 | 183 | 577 | 1.796 | 269 | 1.527 |

NOTE: Information for 2011 includes the necessary changes in relation to the profit and loss account published in each period on the expropriation process affecting YPF, S.A. and YPF Gas, S.A. shares.

(*) It includes net income/(losses) net of taxes and minority interests contributed by YPF, S.A. and YPF Gas, S.A. and the affiliates of each company for each period and for the loans extended to the Petersen Group as well as the effects recorded as a result of the expropriation of YPF, S.A. and YPF Gas, S.A. shares.

BREAKDOWN OF REPSOL ADJUSTED OPERATING INCOME
BY ACTIVITIES AND GEOGRAPHICAL AREAS

(Million euros)

(Unaudited figures)

Compiled in accordance with International Financial Reporting Standards

| | QUARTERLY FIGURES | | | JANUARY-SEPTEMBER | |
|---------------------------------------|-------------------|------------------|------------------|-------------------|------------------|
| | 3Q11 | 2Q12 | 3Q12 | 2011 | 2012 |
| Upstream | 400 | 490 | 657 | 1,206 | 1,801 |
| USA and Brazil..... | 104 | 75 | 76 | 305 | 268 |
| North of Africa | (6) | 347 | 356 | 122 | 1,040 |
| Rest of the World..... | 302 | 68 | 225 | 779 | 493 |
| LNG | 108 | 79 | 188 | 276 | 425 |
| Downstream | 331 | (55) | 616 | 1,075 | 893 |
| Europe | 274 | (43) | 385 | 908 | 634 |
| Rest of the World..... | 57 | (12) | 231 | 167 | 259 |
| Gas Natural Fenosa | 200 | 229 | 226 | 712 | 701 |
| Corporate and others | (76) | (107) | (110) | (197) | (277) |
| TOTAL | 963 | 636 | 1,577 | 3,072 | 3,543 |

NOTE: Information for 2011 includes the necessary changes in relation to the profit and loss account published in each period on the expropriation process affecting YPF, S.A. and YPF Gas, S.A. shares.

BREAKDOWN OF REPSOL ADJUSTED EBITDA
BY ACTIVITIES AND GEOGRAPHICAL AREAS

(Million of euros)

(Unaudited figures)

Compiled in accordance with International Financial Reporting Standards

| | QUARTERLY FIGURES | | | JANUARY-SEPTEMBER | |
|-----------------------------------|-------------------|-------|-------|-------------------|-------|
| | 3Q11 | 2Q12 | 3Q12 | 2011 | 2012 |
| Upstream | 478 | 857 | 943 | 1,629 | 2,668 |
| USA and Brazil..... | 173 | 204 | 216 | 485 | 636 |
| North of Africa | 1 | 368 | 378 | 184 | 1,098 |
| Rest of the World..... | 304 | 285 | 349 | 960 | 934 |
| LNG | 151 | 129 | 240 | 402 | 571 |
| Downstream | 495 | 120 | 589 | 1,538 | 1,211 |
| Europe..... | 424 | 120 | 541 | 1,337 | 1,112 |
| Rest of the World..... | 71 | - | 48 | 201 | 99 |
| Gas Natural Fenosa | 346 | 377 | 378 | 1,077 | 1,146 |
| Corporate and others | (59) | (78) | (76) | (146) | (191) |
| TOTAL | 1,411 | 1,405 | 2,074 | 4,500 | 5,405 |

NOTE: Information for 2011 includes the necessary changes in relation to the profit and loss account published in each period on the expropriation process affecting YPF, S.A. and YPF Gas, S.A. shares.

BREAKDOWN OF REPSOL ADJUSTED OPERATING INVESTMENTS
BY ACTIVITIES AND GEOGRAPHICAL AREAS (*)

(Million of euros)

(Unaudited figures)

Compiled in accordance with International Financial Reporting Standards

| | QUARTERLY FIGURES | | | JANUARY-SEPTEMBER | |
|--------------------------------------|-------------------|----------------|----------------|-------------------|------------------|
| | 3Q11 | 2Q12 | 3Q12 | 2011 | 2012 |
| Upstream | 356 | 499 | 513 | 1,145 | 1,622 |
| USA and Brazil..... | 141 | 260 | 214 | 607 | 880 |
| North of Africa | 4 | 7 | 11 | 51 | 23 |
| Rest of the World..... | 211 | 232 | 288 | 487 | 719 |
| LNG | 4 | 6 | 9 | 11 | 26 |
| Downstream | 413 | 157 | 155 | 1,059 | 450 |
| Europe..... | 395 | 146 | 145 | 1,013 | 418 |
| Rest of the World..... | 18 | 11 | 10 | 46 | 32 |
| Gas Natural Fenosa | 256 | 118 | 90 | 412 | 275 |
| Corporate and others..... | 43 | 17 | 82 | 72 | 131 |
| TOTAL | 1,072 | 797 | 849 | 2,699 | 2,504 |

(*) Includes investments accrued during the period regardless of having been paid or not. Does not include investments in "other financial assets".

NOTE: Information for 2011 includes the necessary changes in relation to the profit and loss account published in each period on the expropriation process affecting YPF, S.A. and YPF Gas, S.A. shares.

REPSOL BALANCE SHEET

(Million euros)

(Unaudited figures)

Compiled in accordance with International Financial Reporting Standards

| | DECEMBER | SEPTEMBER |
|--|---------------|---------------|
| | 2011 | 2012 |
| NON-CURRENT ASSETS | | |
| Goodwill..... | 4.645 | 2.678 |
| Other intangible assets | 3.138 | 3.041 |
| Property, Plant and Equipment | 36.759 | 27.759 |
| Investment property | 24 | 24 |
| Equity-accounted financial investments..... | 699 | 765 |
| Non-current assets classified as held for sale subject to expropriation..... | - | 5.503 |
| Non-current financial assets | | |
| Non-current financial instruments | 2.322 | 879 |
| Others | 128 | 379 |
| Deferred tax assets..... | 2.569 | 3.259 |
| Other non-current assets | 344 | 251 |
| CURRENT ASSETS | | |
| Non-current assets classified as held for sale | 258 | 253 |
| Inventories..... | 7.278 | 6.315 |
| Trade and other receivables..... | 9.222 | 8.066 |
| Other current assets..... | 220 | 137 |
| Other current financial assets | 674 | 532 |
| Cash and cash equivalents | 2.677 | 5.224 |
| TOTAL ASSETS | 70.957 | 65.065 |
| TOTAL EQUITY | | |
| Attributable to equity holders of the parent | 23.538 | 26.878 |
| Attributable to minority interests | 3.505 | 778 |
| NON-CURRENT LIABILITIES | | |
| Subsidies..... | 118 | 73 |
| Non-current provisions..... | 3.826 | 2.152 |
| Non-current financial debt..... | 15.345 | 15.175 |
| Deferred tax liabilities | 3.839 | 3.012 |
| Other non-current liabilities | | |
| Non-current debt for finance leases | 2.864 | 2.809 |
| Others | 818 | 760 |
| CURRENT LIABILITIES | | |
| Liabilities associated with non-current assets held for sale | 32 | 22 |
| Current provisions..... | 452 | 213 |
| Current financial liabilities | 4.985 | 4.186 |
| Trade debtors and other payables: | | |
| Current debt for finance leases | 223 | 227 |
| Other trade debtors and payables | 11.412 | 8.780 |
| TOTAL LIABILITIES | 70.957 | 65.065 |

STATEMENT OF CASH FLOW

(Million euros)

(Unaudited figures)

Compiled in accordance with International Financial Reporting Standards

| | JANUARY - SEPTEMBER | |
|---|---------------------|----------------|
| | 2011 | 2012 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES (*) | | |
| Income before taxes and associates | 2,458 | 2,981 |
| Adjustments: | | |
| Depreciation of Property, Plant and Equipment | 1,546 | 1,966 |
| Other adjustments (net) | 496 | 458 |
| EBITDA | 4,500 | 5,405 |
| Variation in working capital | (1,860) | (337) |
| Dividends received | 28 | 46 |
| Income taxes received/(paid) | (708) | (1,135) |
| Other proceeds/(payments) from operating activities | (131) | (163) |
| OTHER CASH FLOWS FROM OPERATING ACTIVITIES | (811) | (1,252) |
| | 1,829 | 3,816 |
| II. CASH FLOWS FROM INVESTING ACTIVITIES (*) | | |
| Investment payments | | |
| Group companies, associates, and business units | (261) | (160) |
| Property, plant and equipment, intangible assets and property investments | (2,438) | (2,426) |
| Other financial assets | (351) | (186) |
| Total Investments | (3,050) | (2,772) |
| Proceeds on divestments | 783 | 962 |
| Other cash flows | (8) | (141) |
| | (2,275) | (1,951) |
| III. CASH FLOWS FROM FINANCING ACTIVITIES (*) | | |
| Receipts/(payments) from equity instruments | (63) | 1,312 |
| Proceeds on issue of financial liabilities | 4,710 | 6,944 |
| Payments for return and amortization of financial obligations | (5,890) | (5,875) |
| Dividends paid | (1,316) | (928) |
| Interest paid | (656) | (641) |
| Other proceeds/(payments) from financing activities | (229) | 268 |
| | (3,444) | 1,080 |
| Impact of translation differences from continued operations. | (107) | (48) |
| NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS FROM CONTINUED OPERATIONS | (3,997) | 2,897 |
| Cash flows from operating activities from discontinued operations | 1,312 | 874 |
| Cash flows from investment activities from discontinued operations | (1,209) | (872) |
| Cash flows from finance activities from discontinued operations | 2,074 | (345) |
| Impact from translation differences from discontinued operations | (11) | (7) |
| NET INCREASE /(DECREASE) IN CASH AND CASH EQUIVALENTS FROM DISCONTINUED OPERATIONS | 2,166 | (350) |
| CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD | 6,448 | 2,677 |
| CASH AND CASH EQUIVALENT AT THE END OF THE PERIOD | 4,617 | 5,224 |

NOTE: Information for 2011 includes the necessary changes in relation to the profit and loss account published in each period on the expropriation process affecting YPF, S.A. and YPF Gas, S.A. shares.

(*) Relates to cash flows from continued operations.

FINANCIAL INCOME/CHARGES AND DEBT FOR THE CONSOLIDATED GROUP

Unaudited figures (IFRS)

| NET DEBT (M€) – CONSOLIDATED GROUP | 2Q2012 | 3Q2012 | % variation | Jan-Sept 2012 |
|---|---------------|---------------|-------------|---------------|
| | | | 3Q12/2Q12 | |
| NET DEBT OF THE CONSOLIDATED GROUP AT THE START OF THE PERIOD | 8,911 | 9,960 | 11.8 | 11,663 |
| ELIMINATION OF YPF AND YPF Gas DEBT AT 31 DECEMBER 2011 | 0 | 0 | - | -1,939 |
| NET DEBT OF THE CONSOLIDATED GROUP EX YPF AT THE START OF THE PERIOD | 8,911 | 9,960 | 11.8 | 9,724 |
| EBITDA | -1,405 | -2,074 | 47.6 | -5,405 |
| VARIATION IN TRADE WORKING CAPITAL | -389 | 198 | - | 337 |
| INCOME TAX COLLECTIONS / PAYMENTS | 511 | 498 | -2.5 | 1,135 |
| INVESTMENTS (1) | 930 | 908 | -2.4 | 2,762 |
| DIVESTMENTS (1) | -60 | -566 | - | -766 |
| DIVIDENDS PAID (including affiliates) | 39 | 243 | - | 928 |
| OWN SHARES TRANSACTIONS | 51 | 1 | -98.0 | -1,312 |
| TRANSLATION DIFFERENCES | -276 | 98 | - | -11 |
| INTEREST EXPENSE AND OTHER MOVEMENTS (2) | 259 | 447 | 72.6 | 955 |
| ASSOCIATED EFFECTS TO PETERSEN'S LOANS (3) | 1,389 | -10 | - | 1,356 |
| NET DEBT AT THE CLOSE OF THE PERIOD | 9,960 | 9,703 | -2.6 | 9,703 |
| NET DEBT + PREFERENCE SHARES AT THE CLOSE OF THE PERIOD | 13,171 | 12,916 | -1.9 | 12,916 |

Debt ratio

| | | | | |
|---|-------------|-------------|-------------|-------------|
| CAPITAL EMPLOYED (M€) (4) | 34,797 | 34,852 | 0.2 | 34,852 |
| NET DEBT / CAPITAL EMPLOYED (%) (4) | 28.6 | 27.8 | -2.8 | 27.8 |
| NET DEBT + PREFERENCE SHARES / CAPITAL EMPLOYED (%) | 37.9 | 37.1 | -2.1 | 37.1 |
| ROACE before non-recurrent items (%) (4) | 4.8 | 8.8 | 83.3 | 8.0 |

(1) In third quarter 2012, financial investments totalling 10 M€ and financial divestments for the amount of 196 M€ were made which are not included in this table.

(2) Mainly includes interest, dividends collected, provisions, and the impact of changes in the scope of consolidation.

(3) It mainly includes the amount associated to the provision registered in relation with the Petersen Group loans.

(4) Capital employed does not include discontinued operations. If these operations been included, the net debt/capital employed ratio at 30 September 2012 would have been 23.9% and 31.8% taken preference shares into account. ROACE does not include operating income or capital employed in discontinued operations.

Unaudited figures (IFRS)

| 3Q 2011 | 2Q 2012 | 3Q 2012 | % Variation 3Q12/3Q11 | FINANCIAL INCOME / EXPENSES CONSOLIDATED GROUP (M€) | Jan-Sept 2011 | Jan-Sept 2012 | % Variation 12/11 |
|-------------|-------------|-------------|-----------------------|---|---------------|---------------|-------------------|
| -138 | -162 | -172 | 24.6 | NET INTEREST EXPENSE (incl. preference shares) | -398 | -497 | 24.9 |
| -145 | 67 | 18 | - | HEDGING POSITION INCOME / EXPENSE | -169 | 26 | - |
| 6 | -15 | -18 | - | UPDATE OF PROVISIONS | -39 | -48 | 23.1 |
| 40 | 18 | 17 | -57.5 | CAPITALISED INTEREST | 107 | 53 | -50.5 |
| -54 | -59 | -67 | 24.1 | OTHER FINANCIAL INCOME / EXPENSES | -166 | -189 | 13.9 |
| -291 | -151 | -222 | -23.7 | TOTAL | -665 | -655 | -1.5 |

TABLES



OPERATING HIGHLIGHTS 3Q 2012

OPERATING HIGHLIGHTS UPSTREAM

| | Unit | 2011 | | | | 2012 | | | | % Variation 12 / 11 |
|-------------------------------------|---------------|------------|------------|------------|------------|------------|------------|------------|------------|------------------------|
| | | 1Q | 2Q | 3Q | Acum | 1Q | 2Q | 3Q | Acum | |
| HYDROCARBON PRODUCTION | K Boed | 324 | 296 | 283 | 301 | 323 | 320 | 339 | 327 | 8.8% |
| Crude and Liquids production | K Boed | 130 | 100 | 99 | 110 | 136 | 144 | 145 | 142 | 29.2% |
| USA and Brazil | K Boed | 30 | 30 | 30 | 30 | 33 | 30 | 30 | 31 | 4.2% |
| North Africa | K Boed | 30 | 3 | 2 | 12 | 39 | 49 | 47 | 45 | 290.2% |
| Rest of the world | K Boed | 70 | 68 | 66 | 68 | 64 | 65 | 68 | 65 | -4.0% |
| Natural gas production | K Boed | 195 | 196 | 184 | 191 | 188 | 176 | 194 | 186 | -2.9% |
| USA and Brazil | K Boed | 1 | 2 | 2 | 2 | 2 | 2 | 3 | 2 | 42.5% |
| North Africa | K Boed | 6 | 6 | 5 | 6 | 6 | 6 | 6 | 6 | 1.8% |
| Rest of the world | K Boed | 187 | 188 | 177 | 184 | 180 | 167 | 186 | 178 | -3.4% |

OPERATING HIGHLIGHTS DOWNSTREAM

| | Unit | 2011 | | | | 2012 | | | | % Variation 12 / 11 |
|---|-------------|--------------|--------------|--------------|---------------|---------------|--------------|---------------|---------------|------------------------|
| | | 1Q | 2Q | 3Q | Acum | 1Q | 2Q | 3Q | Acum | |
| CRUDE PROCESSED | Mtoe | 7.3 | 7.7 | 8.3 | 23.3 | 8.2 | 8.5 | 10.0 | 26.8 | 15.0% |
| Europe | Mtoe | 6.4 | 6.8 | 7.3 | 20.6 | 7.3 | 7.6 | 9.1 | 24.0 | 16.8% |
| Rest of the world | Mtoe | 0.9 | 0.9 | 1.0 | 2.7 | 0.9 | 0.9 | 0.9 | 2.7 | 1.0% |
| SALES OF OIL PRODUCTS | Kt | 9,251 | 9,458 | 9,834 | 28,543 | 10,138 | 9,839 | 11,119 | 31,096 | 8.9% |
| Europe | Kt | 8,215 | 8,465 | 8,640 | 25,320 | 9,029 | 8,737 | 9,973 | 27,739 | 9.6% |
| Own network | Kt | 5,009 | 5,274 | 5,291 | 15,574 | 4,961 | 4,796 | 4,891 | 14,648 | -5.9% |
| Light products | Kt | 4,273 | 4,409 | 4,535 | 13,217 | 4,170 | 4,100 | 4,206 | 12,476 | -5.6% |
| Other Products | Kt | 736 | 865 | 756 | 2,357 | 791 | 696 | 685 | 2,172 | -7.8% |
| Other Sales to Domestic Market | Kt | 1,607 | 1,534 | 1,602 | 4,743 | 1,660 | 1,878 | 1,882 | 5,420 | 14.3% |
| Light products | Kt | 1,202 | 1,110 | 1,164 | 3,476 | 1,446 | 1,685 | 1,808 | 4,939 | 42.1% |
| Other Products | Kt | 405 | 424 | 438 | 1,267 | 214 | 193 | 74 | 481 | -62.0% |
| Exports | Kt | 1,599 | 1,657 | 1,747 | 5,003 | 2,408 | 2,063 | 3,200 | 7,671 | 53.3% |
| Light products | Kt | 474 | 425 | 430 | 1,329 | 797 | 657 | 1,263 | 2,717 | 104.4% |
| Other Products | Kt | 1,125 | 1,232 | 1,317 | 3,674 | 1,611 | 1,406 | 1,937 | 4,954 | 34.8% |
| Rest of the world | Kt | 1,036 | 993 | 1,194 | 3,223 | 1,109 | 1,102 | 1,146 | 3,357 | 4.2% |
| Own network | Kt | 406 | 467 | 480 | 1,353 | 480 | 518 | 503 | 1,501 | 10.9% |
| Light products | Kt | 345 | 377 | 427 | 1,149 | 424 | 450 | 454 | 1,328 | 15.6% |
| Other Products | Kt | 61 | 90 | 53 | 204 | 56 | 68 | 49 | 173 | -15.2% |
| Other Sales to Domestic Market | Kt | 398 | 413 | 360 | 1,171 | 387 | 403 | 382 | 1,172 | 0.1% |
| Light products | Kt | 304 | 321 | 309 | 934 | 295 | 304 | 311 | 910 | -2.6% |
| Other Products | Kt | 94 | 92 | 51 | 237 | 92 | 99 | 71 | 262 | 10.5% |
| Exports | Kt | 232 | 113 | 354 | 699 | 242 | 181 | 261 | 684 | -2.1% |
| Light products | Kt | 31 | 68 | 102 | 201 | 78 | 73 | 99 | 250 | 24.4% |
| Other Products | Kt | 201 | 45 | 252 | 498 | 164 | 108 | 162 | 434 | -12.9% |
| CHEMICALS | | | | | | | | | | |
| Sales of petrochemicals products | Kt | 710 | 666 | 671 | 2,047 | 593 | 541 | 538 | 1,672 | -18.3% |
| Europe | Kt | 624 | 590 | 582 | 1,796 | 518 | 456 | 463 | 1,437 | -20.0% |
| Base petrochemical | Kt | 236 | 214 | 199 | 648 | 161 | 137 | 151 | 449 | -30.8% |
| Derivative petrochemicals | Kt | 388 | 376 | 384 | 1,147 | 357 | 319 | 312 | 988 | -13.9% |
| Rest of the world | Kt | 86 | 77 | 88 | 251 | 75 | 86 | 75 | 236 | -5.9% |
| Base petrochemical | Kt | 16 | 19 | 20 | 55 | 22 | 17 | 8 | 48 | -13.9% |
| Derivative petrochemicals | Kt | 69 | 57 | 69 | 195 | 53 | 68 | 67 | 188 | -3.6% |
| LPG | | | | | | | | | | |
| LPG sales | Kt | 784 | 596 | 612 | 1,992 | 782 | 607 | 507 | 1,896 | -4.8% |
| Europe | Kt | 507 | 292 | 285 | 1,084 | 496 | 304 | 229 | 1,029 | -5.1% |
| Rest of the world | Kt | 276 | 304 | 327 | 908 | 286 | 303 | 278 | 867 | -4.5% |

Other sales to the domestic market: includes sales to operators and bunker.

Exports: expressed from the country of origin.

LPG sales do not include those for YPF Gas that were 65 Kt in 1Q11, 94 Kt in 2Q11, 110 Kt in 3Q11 and 64 Kt in 1Q12

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