€1.823M1



# Successful exploration campaign

January-December 2013

With a higher success rate than the average for the industry

 9 findings in Alaska, Algeria, Brazil, Colombia, Libya and Russia

# Hydrocarbon production increase



# Proven reserves replacement rate<sup>2</sup>

Reaching an all-time high

275%



- The highest in the sector worldwide
- Two times higher than the goal set in the 2012-2016 Strategic Plan

# Robust financial position



Liquidity

2.7 times
higher than short-term
debt maturities

€9,282M

%

dividend yield

Dividend

Shareholders got an attractive 6%

Dividend payment by means of

Repsol's Flexible Dividend scheme

**€0.96** per share

**69%** a

acceptance

January 2013

60%

acceptance

July 2013



Down **27.9%** 

€7,432M 8000 — €5,358M 2000 — 2012 2013 January-december

Exceeding divestment figures in the 2016 Strategic Plan

- GNL assets sold to Shell for €6,653M
- Shares valued at €1,036M purchased by Temasek Singapore

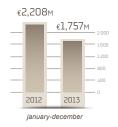
# Our main businesses



Upstream

(Exploration and production)

Driving force for growth



# Production increase

- 346,000 barrels of oil equivalent per day
- Decrease compared to 2012 mainly due to suspension of oil production in Libya for over 3 months

## 3 key projects under way



# Downstream

(Refining, Chemicals, Marketing, LPG & New Energies)

# €1,012M 1000 800 400 2012 2013 ianuary-december

### Efficiency in Refining

- Increased premium on refining margins (US\$2/boe³)
- High use of refining system conversion units (99%)
- In a context with decreasing demand that has driven refining and chemicals margins down
- Upward trend in shop sales in Spain observed





## (30% stake)

- Lower income from electricity business in Spain
- Higher wholesale gas margins and higher income in Latin America

## YPF agreement

- The Repsol Board of Directors approved the deal with Argentina under whose terms Repsol will receive US\$5B as compensation for the expropriation of the company's 51% stake in YPF and YPF Gas. The deal has yet to be ratified by shareholders at the next General Meeting
- The compensation package will provide Repsol with funds, improve the Spanish oil major's robust financial position and increase its capacity for growth and investment over the next years